

Virginia Industries for the Blind Market Basket Report July 2025 Top Selling Products to State Agencies					
Item	Our Price to state buyers	Competitor Price for comparable item	VIB SAVING	Annual savings by using VIB	Notes
BEDDING					
NYLON DK. BLUE 36x80x00	\$140.00	\$175.00	20%	\$344,295.00	www.nathosp.com
MICROVENT FELT GREEN PILLOW	\$8.75	\$16.50	47%	\$138,484.75	www.icswaco.com
VINYL CLEAR 30x80x4.5	\$90.00	\$111.99	20%	\$277,645.74	www.zoro.com
SEASONING					
CHILI POWDER 1LB	\$8.18	\$9.95	18%	\$4,563.06	atlantic spice company
CINNAMON - GROUND - 1LB	\$8.43	\$9.95	15%	\$842.08	atlantic spice company
PEPPER, RED, GROUND - 1 LB	\$6.68	\$7.55	12%	\$16,467.36	atlantic spice company
GARLIC POWDER 1LB	\$7.18	\$10.45	31%	\$12,206.91	atlantic spice company
SAUSAGE SEASONING	\$4.45	\$10.95	59%	\$5,713.50	atlantic spice company
SEASONING SALT - 1 LB	\$3.14	\$5.25	40%	\$2,086.79	atlantic spice company
ONION SALT - 1 LB	\$6.93	\$7.70	10%	\$409.64	atlantic spice company
REFLECTIVE GARMENTS					
TRAFFIC YEL XL CL3 W/VDOT LOGO	\$23.00	\$28.60	20%	\$42,397.60	www.trafficsafetystore.com
HWY. L-XL CLASS 3 NO LOGO	\$9.50	\$9.99	5%	\$3,049.27	www.safetyvestsandmore.com
SHORT SLEEVE 2X T-SHIRT	\$26.00	\$29.10	11%	\$26,291.10	www.trafficsafetystore.com
LONG SLEEVE XL T-SHIRT	\$37.00	\$38.90	5%	\$8,449.30	www.trafficsafetystore.com
OFFICE SUPPLIES					
PENCIL 2 SHARPENED # 12886	\$3.25	\$4.89	34%	\$28,599.96	www.staples.com
DRY ERASE MARKERS- 4/PK	\$5.50	\$5.89	7%	\$3,522.09	www.staples.com
GEL RETRAC MED BLK RGM-2000	\$14.25	\$19.49	27%	\$64,195.24	www.staples.com
SHARPIE PERM FINE BK	\$10.56	\$13.99	25%	\$44,456.23	www.officedepot.com
HIGHLIGHTER BRD TIP YEL	\$7.21	\$9.99	28%	\$27,396.90	www.staples.com
WHISTLE KLEEN DRYBOARD ERASER	\$3.50	\$6.49	46%	\$32,151.47	www.staples.com
WHISTLE KLEEN DRYBOARD CLEANER	\$4.94	\$5.00	1%	\$178.80	staples
MOPS					
MOP HANDLE - FIBERGLASS FINISH	\$199.10	\$228.00	13%	\$38,263.60	www.uline.com
MOP HANDLE - WOODEN FINISH	\$106.50	\$174.00	39%	\$16,807.50	www.uline.com
SANITIZER					
PURELL® SANITIZING WIPES	\$94.70	\$96.19	2%	\$4,718.83	www.staples.com
GOJO® POMEBERRY FOAM HANDWASH	\$54.28	\$60.39	10%	\$6,623.24	www.officesupply.com
GOJO® Green Certified Foam	\$96.17	\$99.99	4%	\$2,822.98	www.zoro.com
PURELL® ADVANCED GRN CERTIFIED	\$76.70	\$83.96	9%	\$42,667.02	www.ontimesupplies.com
GLOVES					
NITRILE GLOVE-MED	\$13.10	\$14.90	12%	\$287,346.60	www.zoro.com
VINYL POWDER-FREE LARGE	\$10.15	\$11.00	8%	\$113,452.90	www.uline.com
LATEX POWDER-FREE MEDIUM	\$12.00	\$17.00	29%	\$115,100.00	www.uline.com
FIRE EXTINGUISHERS					
FE INSPECTION TAGS (10 EA)	\$4.95	\$6.30	21%	\$3,622.05	www.compliancesigns.com
FIRE EXTINGUISHER WALL MOUNT	\$4.00	\$4.00	0%	\$0.00	www.grainger.com
FIRE EXTINGUISHER 10-LB	\$75.00	\$113.00	34%	\$338,314.00	www.uline.com
RECERTIFIED AND REFILL ABC 5-LB	\$45.00	\$75.00	40%	\$143,250.00	www.uline.com
FIRE EXTINGUISHER ABC-10-LB	\$85.00	\$113.00	25%	\$48,972.00	www.uline.com
			21%	\$2,245,363.51	Saved vs market savings*
Based on purchases of these items from July 1, 2024 to June 30, 2025.				Revised 7.29.2025	